

The Facilitative Leader

Engage And Inspire Your People To Drive Intended Results



Leadership
Strategies

Why It Works

Transitioning from a skilled manager into an effective leader takes a very specific set of competencies. Using the *Take a Facilitative Approach (TAFE) methodology*, new and experienced managers learn to strengthen their ability to inspire and engage others. Advance through the three levels of leadership and build an action plan based on proven principles of facilitation.

Learn How To

- Inspire people to the next level of their growth potential
- Create a project ownership mindset that generates viable solutions
- Engage effective leadership communication styles to drive success for the organization
- Gain buy-in from the team, boss and customers as you implement these fundamental changes
- Build consensus using proven collaboration strategies

Ideal For

- **Executives / Division Heads / Managers / Supervisors /**
- **Team Leaders / Learning and Development Specialist**

This interactive course includes eight powerful half-day modules that segment the TAFE methodology into focused topics. Each module includes tools, strategies and practice sessions for you to build new skills and competencies.

- 1) Getting Started, Facilitating Yourself
- 2) Facilitating Communication
- 3) Facilitating & Coaching Individuals
- 4) Facilitating Your Team
- 5) Facilitating Your Strategy
- 6) Facilitating Agreement
- 7) Facilitating Meetings, Part 1
- 8) Facilitating Meetings, Part 2

Who Needs To

- Improve engagement
- Motivate their people
- Improve their coaching
- Communicate more effectively
- Establish their vision
- Build consensus
- Lead teams
- Manage meetings more effectively

Duration

Eight Half-Day Modules

Customize the scheduling to meet your specific needs. For example, choose from weekly half-day sessions, four full-day sessions, or a combination of full- and half-day sessions.

Objectives

- Learn the Take a Facilitative Approach (TAFE) methodology and 7 related principles
- Provide over 50 strategies for taking a facilitative approach to leadership
- Clarify the differences between a manager and a leader
- Describe the levels of development of a leader
- Build a personal action plan for moving to a higher level of leadership

Why Should You Take This Course?

We are doing business in a competitive, fast-paced environment. Your ability to be a catalyst for strategic action inside your organization hinges on your ability to inspire, engage and develop your people!

What Is Included In This Course?

The eight modules cover more than 50 strategies that equip leaders with the tools and techniques to inspire, coach, and engage their people at a higher level. These are just a few of the resources you'll gain:

- 3 Levels of Leadership
- 3 Management Styles
- 5 C's of Trust
- The Decision Matrix
- Praising through GIFT
- Adapting to Styles
- 8 Team Essentials
- Using Solution Processes
- 5 Critical Elements of Accountability
- Drivers Model for Strategy
- 5 Finger Consensus
- Starting Meetings with Impact
- Preventing and Managing Dysfunction
- Effective Virtual Sessions

How Is This Different From Other Leadership Courses?

Developed by Certified Master Facilitator® and Leadership Strategies founder Michael Wilkinson, *The Facilitative Leader* shows both new and experienced managers how to employ seven powerful facilitation principles to dramatically improve the way they inspire, coach and engage their people. The result: Facilitative Leaders with strategies and techniques for producing better decisions and better results, with higher levels of buy-in and commitment to action.

Give us a call
when you're ready
to Level Up!

leadstrat.com | 800.824.2850

