

The Seven Separators of Facilitation Excellence



Leadership
Strategies 

Learn the key skills that separate *great* facilitators from good ones!

Why it Works

What is it that separates great facilitators from good ones? Sure, every facilitator needs to know about establishing ground rules, using the appropriate tools and maintaining a safe environment. But are there a set of skills that seem to distinguish the best facilitators from the rest of the pack?

We say, “Yes!” As facilitator trainers and practitioners, we have had the opportunity to train over 27,000 people in facilitation skills through our flagship course *The Effective Facilitator*. It is through working with this wide variation in proficiency that we have identified what we believe are the seven key skills that separate the great facilitators from the good ones.

Learn How To

- Establish and maintain a high energy level
- Ask starting questions that draw a vivid image
- Have a full toolkit of follow-up question types
- Respect the “power of the pen”
- Carry the group through the process
- Prevent, detect and resolve dysfunction
- Isolate and address the sponsor’s key needs

Ideal For

- **Veteran Facilitators (While beginning facilitators)**

Duration

One Day

Objectives

- This highly-interactive session has you working in teams from the start to discover what separates great facilitators from good ones.
- Our instructors employ advanced facilitation techniques to keep you engaged while you learn powerful techniques you can use right away!
- As you review the seven separators, the instructor models the techniques and then gives you the opportunity to practice and gain feedback. Through this modeling, practicing and feedback cycle, you build confidence inside the classroom to use the techniques outside the classroom!

AGENDA

Opening

- Workshop Objectives
- Key Facilitation Skills
- The Principles of Facilitation - A Methodology for Facilitation

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